



28 BEDROOMS - New Orleans EAST



OFFERING MEMORANDUM

# 12 UNIT MULTI-FAMILY FOR SALE

4415-4435 WILSON AVENUE . NEW ORLEANS. LA . 70126



# 12 UNIT COMPLEX

4415-4435 WILSON AVENUE  
NEW ORLEANS, LA 70126

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# OFFERING SUMMARY



**Address:** 4415-4435 Wilson Avenue, New Orleans, LA 70126

**List Price:** \$988,000 (\$118 per SF | \$35,285 per Bedroom)

**Net Operating Income:** \$118,151 (12% CAP)

**Gross Building Area:** +/- 8,360 SF

**Unit Mix:** Twelve Units (12) with a total of twenty-eight (28) bedrooms. Mix includes four (4) 3 Bedroom | 2 Bathroom units, along with eight (8) 2 Bedroom | 2 Bathroom units.

**Zoning:** C-1 General Commercial District. Hotel is a permissible use in this zoning.

**Parking:** 16 off-street parking spots

**Overview:** This meticulously maintained 12-unit apartment complex, situated along Wilson Avenue, presents a compelling investment prospect. Boasting a strong occupancy rate of 100%, the property generates a robust monthly income of \$12,501. Having undergone a comprehensive renovation in 2019, the complex was equipped with brand-new electrical, plumbing, roofing, and window systems. This ensures long-lasting durability and minimal maintenance requirements. Each unit is independently metered, providing convenience for both tenants and ownership. This turn-key investment opportunity is ideal for seasoned investors and newcomers alike, offering a stable income stream and significant potential for future growth.

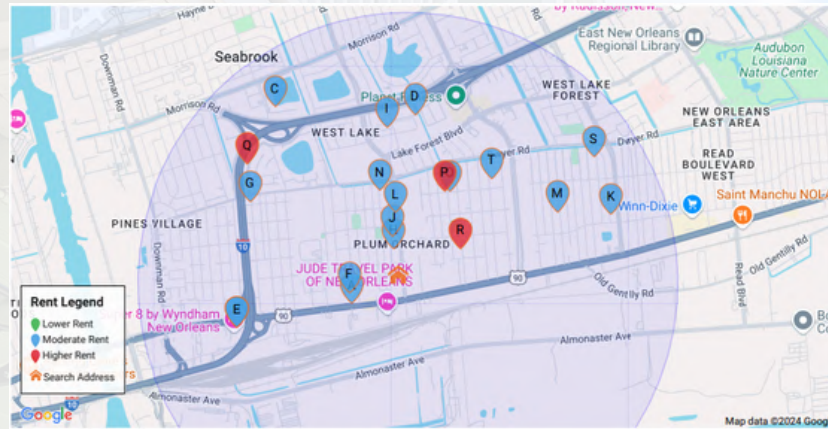


# RENT ROLL



	UNIT	LAYOUT	MONTHLY RENT
4415 WILSON	APT A (DOWN)	3 BR / 2 BA	\$1,100
	APT B (DOWN)	2 BR / 1 BA	\$911
	APT C (DOWN)	2 BR / 1 BA	\$1,000
	APT D (UP)	3 BR / 2 BA	\$1,100
	APT E (UP)	2 BR / 1 BA	\$900
	APT F (UP)	2 BR / 1 BA	\$900
4435 WILSON	APT A (DOWN)	3 BR / 2 BA	\$1,100
	APT B (DOWN)	2 BR / 1 BA	\$980
	APT C (DOWN)	2 BR / 1 BA	\$900
	APT D (UP)	3 BR / 2 BA	\$1,000
	APT E (UP)	2 BR / 1 BA	\$930
	APT F (UP)	2BR / 1 BA	\$1,080
	ON-SITE LAUNDRY		\$600
	<u>TOTALS:</u>	<u>28 BR / 16 BA</u>	<u>\$12,501</u>

# RENT COMPS



## Address: 4415 Wilson Avenue, New Orleans, LA

### Rent Analysis

1 - 4 Bed Summary	1 bed	2 bed	3 bed	4 bed
Average Rent	\$869 <sup>+2%</sup>	\$1,095 <sup>+4%</sup>	\$1,521 <sup>+6%</sup>	\$1,910 <sup>+2%</sup>
Median Rent	\$835	\$1,200	\$1,500	\$1,945
25th - 75th Percentile	\$746 - 992	\$946 - 1,245	\$1,192 - 1,850	\$1,798 - 2,021
10th - 90th Percentile	\$636 - 1,103	\$812 - 1,379	\$896 - 2,145	\$1,698 - 2,122
Standard Deviation	\$183	\$222	\$488	\$166
Sample Size	15	26	29	8
Search Radius	1.5 mi	1.5 mi	1.5 mi	1.5 mi

### 2 Bedroom

<b>F</b> 7225 Chef Menteur Hwy, New Orleans, LA 70126	0.38 mi	\$994	878 ft <sup>2</sup>	\$1.13/ft <sup>2</sup>	2 bed	1ba	Apartment	Oct 2024
<b>G</b> 4910 Ray Ave, New Orleans, LA 70126	1.14 mi	\$1,195	796 ft <sup>2</sup>	\$1.50/ft <sup>2</sup>	2 bed	1ba	Duplex	Jun 2024
<b>H</b> 4555 Rosemont Pl, New Orleans, LA 70126	0.24 mi	\$1,200			2 bed	1ba	Duplex	Apr 2024
<b>I</b> 7750 N Coronet, CT, New Orleans, LA 70126	1.01 mi	\$1,000	1,100 ft <sup>2</sup>	\$0.91/ft <sup>2</sup>	2 bed	2ba	Apartment	Jan 2024
<b>J</b> 4633 Rosemont Pl, New Orleans, LA 70126	0.32 mi	\$1,200	800 ft <sup>2</sup>	\$1.50/ft <sup>2</sup>	2 bed	1ba	House	Nov 2023

### 3 Bedroom

<b>K</b> 4627 Evangeline Dr, New Orleans, LA 70127	1.38 mi	\$1,500	1,400 ft <sup>2</sup>	\$1.07/ft <sup>2</sup>	3 bed	2ba	House	Oct 2024
<b>L</b> 4746 Wilson Ave, New Orleans, LA 70126	0.46 mi	\$1,500	1,100 ft <sup>2</sup>	\$1.36/ft <sup>2</sup>	3 bed	1ba	House	Jun 2024
<b>M</b> 4682 Arthur Dr, New Orleans, LA 70127	1.06 mi	\$1,500	1,400 ft <sup>2</sup>	\$1.07/ft <sup>2</sup>	3 bed	2ba	House	Jun 2024
<b>N</b> 4969 Rhodes Dr, New Orleans, LA 70126	0.62 mi	\$1,475	800 ft <sup>2</sup>	\$1.84/ft <sup>2</sup>	3 bed	2ba	Condo	Feb 2024
<b>O</b> 7923 Hammond St, New Orleans, LA 70126	0.65 mi	\$1,500	1,300 ft <sup>2</sup>	\$1.15/ft <sup>2</sup>	3 bed	1ba	House	Nov 2023



# PROPERTY PHOTOS



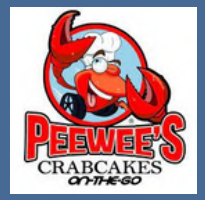
















# 12 UNIT MULTIFAMILY FOR SALE

4415 - 4435 WILSON AVENUE . NEW ORLEANS. LA . 70126



EXCLUSIVELY LISTED BY



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### DISCLOSURE AND CONSENT TO DUAL AGENT DESIGNATED AGENCY



This document serves three purposes:

- It discloses that a real estate licensee may potentially act as a disclosed dual agent who represents more than one party to the transaction.
- It explains the concept of disclosed dual agency.
- It seeks your consent to allow the real estate agent to act as a disclosed dual agent.

A LICENSEE MAY LEGALLY ACT AS A DUAL AGENT ONLY WITH YOUR CONSENT. BY CHOOSING TO SIGN THIS DOCUMENT, YOUR CONSENT TO DUAL AGENCY REPRESENTATION IS PRESUMED. BEFORE SIGNING THIS DOCUMENT, PLEASE READ THE FOLLOWING:

The undersigned designated agent(s) \_\_\_\_\_  
(Insert name(s) of licensee(s) undertaking dual representation)  
 and any subsequent designated agent(s) may undertake a dual representation represent both the buyer (or lessee) and the seller (or lessor) for the sale or lease of property described as \_\_\_\_\_  
(List address of property, if known)

The undersigned buyer (or lessee) and seller (or lessor) acknowledge that they were informed of the possibility of this type of representation. The licensee(s) will undertake this representation only with the written consent of ALL clients in the transaction.

Any agreement between the clients as to a final contract price and other terms is a result of negotiations between the clients acting in their own best interests and on their own behalf. The undersigned buyer (or lessee) and seller (or lessor) acknowledge that the licensee(s) has explained the implications of dual representation, including the risks involved. The undersigned buyer (or lessee) and seller (or lessor) acknowledge that they have been advised to seek independent advice from their advisors or attorneys before signing any documents in this transaction.

#### WHAT A LICENSEE CAN DO FOR CLIENTS WHEN ACTING AS A DUAL AGENT

- Treat all clients honestly.
- Provide information about the property to the buyer (or lessee).
- Disclose all latent material defects in the property that are known to the licensee(s).
- Disclose financial qualifications of the buyer (or lessee) to the seller (or lessor).
- Explain real estate terms.
- Help the buyer (or lessee) to arrange for property inspections.
- Explain closing costs and procedures.
- Help the buyer compare financing alternatives.
- Provide information about comparable properties that have sold so that both clients may make educated decisions on what price to accept or offer.

#### WHAT A LICENSEE CANNOT DISCLOSE TO CLIENTS WHEN ACTING AS A DUAL AGENT

- Confidential information that the licensee may know about the clients, without that client's permission.
- The price the seller (or lessor) will take other than the listing price without permission of the seller (or lessor).
- The price the buyer (or lessee) is willing to pay without permission of the buyer (or lessee).

You are not required to sign this document unless you want to allow the licensee(s) to proceed as a dual agent(s), representing BOTH the buyer (or lessee) and the seller (or lessor) in this transaction. If you do not want the licensee(s) to proceed as a dual agent(s) and do not want to sign this document, please inform the licensee(s).

By signing below, you acknowledge that you have read and understand this form and voluntarily consent to the licensee(s) acting as a dual agent(s), representing BOTH the buyer (or lessee) and the seller (or lessor) should that become necessary.

_____	_____
Buyer or Lessee	Seller or Lessor
_____	_____
Date	Date
_____	_____
Buyer or Lessee	Seller or Lessor
_____	_____
Date	Date
_____	_____
Licensee	Licensee
_____	_____
Date	Date

## Customer Information Form

### What Customers Need to Know When Working With Real Estate Brokers or Licensees

This document describes the various types of agency relationships that can exist in real estate transactions.

**AGENCY** means a relationship in which a real estate broker or licensee represents a client by the client's consent, whether expressed or implied, in an immovable property transaction. An agency relationship is formed when a real estate licensee works for you in your best interest and represents you. Agency relationships can be formed with buyers/sellers and lessors/lessees.

**DESIGNATED AGENCY** means the agency relationship that shall be presumed to exist when a licensee engaged in any real estate transaction, except as otherwise provided in LA R.S. 9:3891, is working with a client, unless there is a written agreement providing for a different relationship.

- The law presumes that the real estate licensee you work with is your designated agent, unless you have a written agreement otherwise.
- No other licensees in the office work for you, unless disclosed and approved by you.
- You should confine your discussions of buying/selling to your designated agent or agents only.

**DUAL AGENCY** means an agency relationship in which a licensee is working with both buyer and seller or both landlord and tenant in the same transaction. Such a relationship shall not constitute dual agency if the licensee is the seller of property that he/she owns or if the property is owned by a real estate business of which the licensee is the sole proprietor and agent. A dual agency relationship shall not be construed to exist in a circumstance in which the licensee is working with both landlord and tenant as to a lease that does not exceed a term of three years and the licensee is the landlord. Dual agency is allowed only when informed consent is presumed to have been given by any client who signed the dual agency disclosure form prescribed by the Louisiana Real Estate Commission. Specific duties owed to both buyer/seller and lessor/lessee are:

- To treat all clients honestly.
- To provide factual information about the property.
- To disclose all latent material defects in the property that are known to them.
- To help the buyer compare financing options.
- To provide information about comparable properties that have sold, so that both clients may make educated buying/selling decisions.
- To disclose financial qualifications to the buyer/lessee to the seller/lessor.
- To explain real estate terms.
- To help buyers/lessees arrange for property inspections
- To explain closing costs and procedures.

**CONFIDENTIAL INFORMATION** means information obtained by a licensee from a client during the term of a brokerage agreement that was made confidential by the written request or written instruction of the client or is information the disclosure of which could materially harm the position of the client, unless at any time any of the following occur:

- The client permits the disclosure by word or conduct.
- The disclosure is required by law or would reveal serious defect.
- The information became public from a source other than the licensee.

By signing below you acknowledge that you have read and understand this form and that you are authorized to sign this form in the capacity in which you have signed.

Buyer/Lessee:	_____	Seller/Lessor:	_____
By:	_____	By:	_____
Title:	_____	Title:	_____
Date:	_____	Date:	_____
Licensee:	_____	Licensee:	_____
Date:	_____	Date:	_____

